

From: <steve.klein@powerconv.alstom.com>
To: <jon-c@ipsc.com>
Date: 6/7/2004 3:51:11 PM
Subject: GD70116 - HMI Upgrade

Jon,

First of all, I'd like to inform you that ALSTOM will be using a new project number for the recently released order for seven(7) additional drives. The project number is GD70116. Additionally, pricing for the HMI upgrade, as discussed during our 6/2/04 tele-conference is as follows.

1. HMI Upgrade for drives 2 through 7 with same functionality as drive no. 1: no charge
2. Addition of upgraded functionality for drives 2 through 7: Total Cost \$9,450, which will include:
 - A. Remote alarm and event e-mail function
 - B. Remote monitoring of HMI screens using ethernet and internet explorer
 - C. Remote uploading of event/alarm log and general data logs/trends
3. HMI Upgrade to drive no. 1 (already installed), including hardware, software and installation: Total Cost \$5,315.

Please let me know if you have any questions regarding the proposal. We look forward to receiving your decision to proceed with this upgrade so that the programming can be completed in a timely fashion.

Best Regards,

Steve Klein

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